WOODS CANYON ARCHAEOLOGICAL CONSULTANTS INC, 206 North Washington Street, Cortez,

CO 81321 2834

Contract Number: GS10F0446Y

Contract Period: August 30, 2012 – August 29, 2017

WOODS CANYON ARCHAEOLOGICAL CONSULTANTS, INC. INTRODUCTION

Woods Canyon Archaeological Consultants, Inc. (Woods Canyon) is pleased to present this statement of qualifications highlighting our impressive 30-year track record of providing cultural resource services to both the public and private sectors for projects on private, federal, state, and tribal lands across the southwestern United States.

COMPANY OVERVIEW

Woods Canyon, founded in 1982, is a full service environmental consulting firm with extensive experience in New Mexico, Colorado, and Utah. Woods Canyon specializes in cultural resource compliance and permitting, and other related services. Woods Canyon's client base is comprised of extractive industries (oil, natural gas, and mining); public and private utilities (electric utilities, and water districts); private industries (land developers, manufacturing and telecommunications, including fiber optics); tribal organizations; and government agencies. The firm also pursues state and federal grant monies for cultural resource management projects.

Woods Canyon employs a staff of 10 cultural resource professionals and maintains a variable field staff of contract employees on an on-call basis. The company office is in Cortez, Colorado.

206 North Washington Street

Cortez, Colorado

81321

970-560-9640 (office)

970-739-0451 (cell)

office@woodscanyon.net (email)

BUSINESS AND FINANCIAL STATUS

Woods Canyon is a small business enterprise operating as a corporation incorporated under the laws of the state of Colorado. Woods Canyon holds no debt, and has financial resources to fund additional staff or purchase equipment as needed. The company has a small core group of personnel that can be augmented as needed. This has been a successful strategy for more than 25 years to keep overhead low, remain competitive, and to ultimately minimize costs to clients.

AREAS OF EXPERTISE

CULTURAL RESOURCE SURVEYS

Woods Canyon has successfully conducted hundreds of cultural resource surveys that range in size from one acre to several thousand acres in Colorado, New Mexico, and Utah. These projects have been conducted on federal, private, and tribal lands.

ARCHITECTURAL DOCUMENTATION AND STABILIZATION

Woods Canyon has documented a number of cultural sites in the Four Corners Region as part of restoration and reconstruction projects. Some of these projects include: the River House Ruin Restoration Project on the San Juan River west of Bluff, Utah; the Mesa Verde Plaster Recordation Study in Mesa Verde National Park in southwestern Colorado; the excavation and stabilization of Escalante Ruin in southwestern Colorado; the Eagle Nest House, Morris #5, Lion House, and Tree House Preservation Project in the Ute Tribal Park in southwestern Colorado; Save America's Treasures Ancestral Puebloan Sites at Risk Project in southeastern Utah; and the Chimney Rock Stabilization and Reconstruction Project in southwestern Colorado.

CULTURAL RESOURCE MITIGATION

Woods Canyon has mitigated hundreds of historic and prehistoric cultural sites in the Four Corners Region. These projects have ranged from monitoring of construction in areas with potential for buried cultural deposits to large-scale excavations of complex, multi-component sites. Woods Canyon has experience with initial survey and identification of cultural resources, testing limited testing and assessment of significance, excavation, artifact processing, artifact analysis, report writing, and curation. Some of the larger projects include: the MAPL Pipeline Project in northwestern New Mexico and southwestern Colorado; the Animas-La Plata Project in southwestern Colorado; the BHP Area IV North Mitigation Project in northwestern New Mexico.

PROJECT MANAGEMENT

Woods Canyon has experience with managing teams of specialists for the successful completion of multi-faceted cultural resource projects involving multiple stakeholders. Woods Canyon often works concert with one or more other consulting companies on projects that often involve federal and private interests. Most projects also involve some degree of tribal consultation and communication with culturally affiliated native groups.

A key component of Woods Canyon's success has been collaboration with teams of researchers and specialists. Woods Canyon has completed a number of projects that have required the full spectrum of archaeological specialists from soil scientists to textile experts. All of these projects have been completed on time and have produced data that has been of use to archaeological researchers and resource managers alike.

WOODS CANYON ARCHAEOLOGICAL CONSULTANTS INC final awarded labor categories and prices are listed below (position descriptions follow below). The final awarded prices include the required .75% Industrial Funding Fee (IFF).

Awarded Labor Categories	Minimum Education	Minimum Experience	Awarded Hourly Price Including .75% IFF
Crew Member	High School	0	\$39.90
project director	Bachelor's	3	\$74.81
Crew Chief	Bachelor's	2	\$57.85
Staff Archaeologist	Bachelor's	1	\$46.88

• The Service Contract Act (SCA) is applicable to this contract and it includes SCA eligible labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix below. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination Number
Crew Member	30023 - Archaeological Tech III	2005 - 2083

Customer Information

FSS SIN: 899

Contract Number: GS-10F-0446Y

Contract Period: 30 August 2012 through 29 August 2017

Contractor's Name: Woods Canyon Archaeological Consultants, Inc.

Contractor's Address: 206 N. Washington St. Cortez, CO 81321 phone: 970-564-9640

Business Size: Small Business

Data Universal Numbering System (DUNS): 175376029

Contractor's Taxpayer Identification Number (TIN): 84-0850867

- 1a. SIN(s) / Recovery SIN(s) Awarded: 899-1/1RC
- 1b. Services and rates can be found on page 1c of this document.1c. Hourly Labor Rates can be found on page 1c of this document.
- 2. Maximum Order: \$1,000,000.00
- 3. Minimum Order: \$100.00
- **4. Geographic Scope of Coverage:** FOB Destination, Domestic only delivery, with the exact time to be specified on individual Delivery/Task Orders
- **5. Point of Production:** 206 N. Washington St.

Cortez, CO 81321

- 6. Basic Discounts: None offered.
- 7. Quantity Discount: 1% for all single orders over \$500,000
- 8. Prompt Payment Discount: 1%, 10 days, net 30
 9a. Government Purchase Cards: Contact Contractor.
- 9b. Government Purchase Cards: Contact Contractor.
- 10. Foreign Items: Not applicable
- 11a. Time of Delivery: As negotiated with Ordering Agency; specified on the Task Order.
- **11b. Expedited Delivery:** Items available for expedited delivery are noted in this pricelist, under "Contact Contractor".
- 11c. Overnight and 2-Day Delivery: Contact Contractor for expedited delivery.
- **11d. Urgent Requirements:** Contact Contractor to effect a faster delivery.
- 12. F.O.B. Point: Destination
- 13a Ordering Address: Woods Canyon Archaeological Consultants, Inc.

206 N. Washington St. Cortez, CO 81321

attn: Marcie Ryan or Jerry Fetterman

Phone: (970) 564-9640

13b. Ordering Procedures: For services, the ordering procedures, information on Blanket

purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage: (fss.gsa.gov/schedules).

14. Payment Address: Woods Canyon Archaeological Consultants, Inc.

206 N. Washington St.

Cortez, CO 81321

- **15. Warranty Provision:** In accordance with Standard Commercial Warranty.
- 16. Export Packaging Charges: Not applicable.
- 17. Terms and Conditions of Government Purchase Card Acceptance: Contact Contractor
- 18. Terms and Conditions of rental, maintenance and repair: Not applicable
- 19. Terms and Conditions of installation: Not applicable
- 20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from price lists: Not applicable
- 20a. Terms and Conditions for any other Services: Not applicable
- 21. List of service and distribution points: Not applicable
- 22. List of participating dealers: Not applicable
- 23. Preventive maintenance: Not applicable

- **24. Section 508 Compliance:** If applicable to this contract, Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services at the following: www.section508.gov/.
- 25. Data Universal Numbering System (DUNS) Number: 175376029
- 26. Woods Canyon Archaeological Consultants, Inc. is registered with the Central Contractor Registration (CCR) Database: Registered

Licensing fees: If any, are to be negotiated between the contractor and the individual customer agencies.

WOODS CANYON ARCHAEOLOGICAL CONSULTANTS INC possesses an adequate and auditable labor hour recording and invoicing system capable of fully supporting labor hour invoices; therefore, the firm is approved to accept both Labor-Hour and Firm-Fixed-Price Delivery/Task Orders from authorized agencies under this contract

Labor Category Descriptions

Project Director

A project director must have good managerial and communication skills, who oversees Woods Canyon entire administrative and program/project operations, including our cultural resource program and other company/program services. Manages regulatory permitting and compliance program; prepares bids/proposals and acquires work for our CRM program. Delegates project management and field crew assignments and has final approval on all project decisions.

Project director must have an undergraduate degree in Archaeology. 3 years experience directing crews and working in the Southwest U.S. settings.

Crew Chief

A crew chief must be able to work unsupervised and have good managerial and communication skills. He or she must possess skills using computers and GPS devices. The Crew Chief will manage and direct survey projects with responsibility of directing other crew members in performing cultural resource surveys, site recordings, and other project-site related activities. Is responsible for monitoring project/site activities to ensure compliance with project requirements.

Crew Chief must have an undergraduate degree in Archaeology or equivalent experience. 2 years experience working in the Southwest U.S.

Staff Archaeologist

Staff Archaeologist must possess skills using computers and software used at Woods Canyon in the performance of their archaeological duties. Will assist in the performance of all duties associated with cultural resource projects, including surveys, recording, and testing. Will complete site documentation including site management forms, identifying and quantifying artifacts and features, mapping, photographing artifacts, features and landscapes.

Staff archaeologist must have an undergraduate degree in Archaeology or equivalent experience. One year of employment at Woods Canyon at a crew member level.

Crew Member

Crew Member works under the direction of the Crew Chief. Must learn and have working knowledge of Woods Canyon computer, computer software and GPS equipment. Will assist, at the direction of the Crew Chief, in the collection of field data. Must be able to travel and work, on occasion, in adverse field conditions.

Crew members must have a High School diploma and minimal formal training, experience or field training in Archaeology.

Refresh #17 Significant Changes

CP-FSS-2 SIGNIFICANT CHANGES (OCT 1988)

The attention of offeror is invited to the following changes made since the issuance of the last solicitation for the supplies/services covered herein:

The deleted regulations(s) from previous refresh are listed below

Number - Title - Clause/Provision

52.209-9 UPDATES OF PUBLICLY AVAILABLE INFORMATION REGARDING RESPONSIBILITY MATTERS (FEB 2012) (ALTERNATE I -- JAN 2011) - Clause

The added regulation(s) in new refresh are listed below

Number - Title - Clause/Provision

52.222-51 - EXEMPTION FROM APPLICATION OF THE SERVICE CONTRACT ACT TO CONTRACTS FOR MAINTENANCE, CALIBRATION, OR REPAIR OF CERTAIN EQUIPMENT--REQUIREMENTS (NOV 2007) - Clause 52.222-52 - EXEMPTION FROM APPLICATION OF THE SERVICE CONTRACT ACT TO CONTRACTS FOR CERTAIN SERVICES--CERTIFICATION (NOV 2007) - Provision

52.222-53 - EXEMPTION FROM APPLICATION OF THE SERVICE CONTRACT ACT TO CONTRACTS FOR CERTAIN SERVICES--REQUIREMENTS (FEB 2009) - Clause

52.204-9 - PERSONAL IDENTITY VERIFICATION OF CONTRACTOR PERSONNEL (JAN 2011) - Clause F-FSS-202-F - DELIVERY PRICES (APR 1984) (DEVIATION I -- AUG 2011) - Clause

52.209-9 - UPDATES OF PUBLICLÝ AVAILABLÉ INFORMATION REGARDÍNG RESPONSIBILITY MATTERS (FEB 2012) - Clause

52.223-3 - HAZARDOUS MATERIAL IDENTIFICATION AND MATERIAL SAFETY DATA (JAN 1997) - Clause

The updated regulation(s) in new refresh are listed below

Number - Title - Clause/Provision

552.219-71 - NOTICE TO OFFERORS OF SUBCONTRACTING PLAN REQUIREMENT (MAR 2012) - Provision 552.219-72 - PREPARATION, SUBMISSION, AND NEGOTIATION OF SUBCONTRACTING PLANS (MAR 2012) - Provision

52.219-28 - POST-AWARD SMALL BUSINESS PROGRAM REREPRESENTATION (APR 2012) - Clause

52.222-19 - CHILD LABOR--COOPERATION WITH AUTHORITIES AND REMEDIES (APR 2012) - Clause

52.209-10 - PROHIBITION ON CONTRACTING WITH INVERTED DOMESTIC CORPORATIONS (MAY 2012) - Clause 52.219-29 - NOTICE OF SET-ASIDE FOR ECONOMICALLY DISADVANTAGED WOMEN-OWNED SMALL BUSINESS CONCERNS (APR 2012) - Clause

52.219-30 - NOTICE OF SET-ASIDE FOR WOMEN-OWNED SMALL BUSINESS CONCERNS ELIGIBLE UNDER THE WOMEN-OWNED SMALL BUSINESS PROGRAM (APR 2012) - Clause

52.225-5 - TRADE AGREEMENTS (MAY 2012) - Clause

52.212-3 - OFFEROR REPRESENTATIONS AND CERTIFICATIONS -- COMMERCIAL ITEMS (APR 2012) - Provision 52.212-5 - CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE

ORDERS -- COMMERCIAL ITEMS (MAY 2012) (ALTERNATE II - DEC 2010) - Clause